

 **THE CHALLENGE**

Upgrading its mobile estate to bring it in line with modern-day industry requirements.

Getting access to the latest iOS devices with **services bundled** around the equipment.

Easily adapting to a fast-growing firm's growth plan (new joiners, new offices etc.)

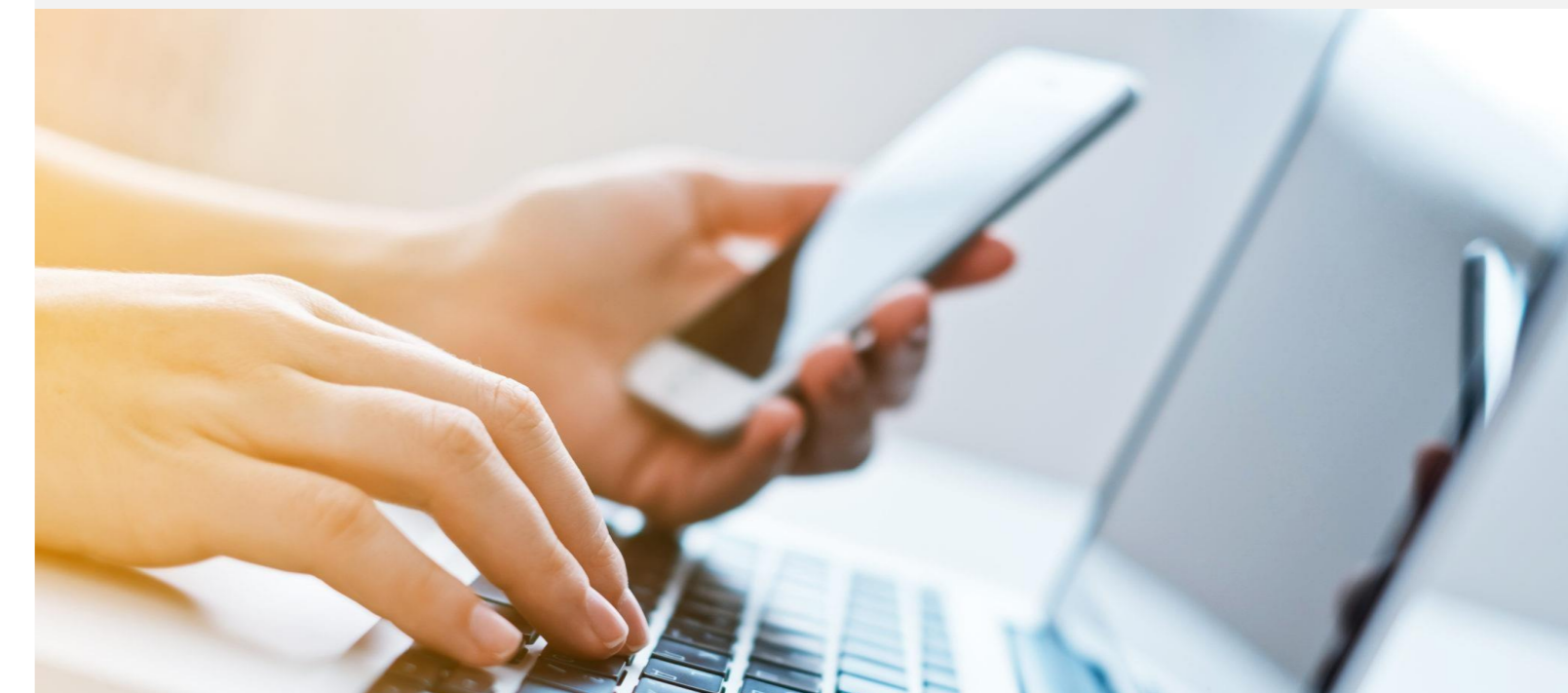
 **THE SOLUTION**

Supply **Wiggin** with circa. **100x iPhone 7 & iPhone 7 Plus devices** through a **24-month BOS subscription**, including **extra services** (delivery, DEP, warranty over the entire contract term, insurance against damages, theft & loss, end-of-contract collection & recycling).

Provide a **unique flexibility** option allowing Wiggin to **increase up to 20%** of its estate in the first 12 months to adapt to its changing mobile needs.

 **THE ECONOCOM TOUCH**

A **usage-oriented solution!** At Econocom, we are firm believers that businesses are **no longer concerned** with whether they are the outright owners of their digital devices or not. Instead, they would rather have **the freedom to upgrade and update** those assets in line with **business needs and requirements**.



WE DID IT!

100%
a customised BOS subscription

EFFICIENCY
Rolled out in
3 days

VOLUME
Circa. **100** Apple iPhones deployed

 **ADDED VALUE:**

FOR WIGGIN

Scaling up its mobile estate **as and when necessary**, while ensuring that it remains **future-proofed** along the way.

Benefit from **next-day swap warranties** on each of the devices and access to **round-the-clock support**.

FOR END-USERS

Having **powerful smartphones** that allow them to maintain **productivity** while **away from the office**.

Business continuity: never without a device with the **next-day swap warranty!**

IN THEIR OWN WORDS...

As soon as we heard about BOS, we could instantly see the opportunities that it could afford us as a forward-thinking business. We wasted no time in signing up, and we were delighted to see the devices arrive at our doorsteps just three days later. The real power of BOS is in its flexibility. We're a fast-growing law firm, and this plan allows us to scale up our estate as and when necessary, while ensuring that it remains future-proofed along the way.

Sarah Mitten, Head of Finance, Wiggin LLP