

## Transform your business with as-a-service models

We live in a world where ownership is outdated. Subscription models now prevail. Switching to as-a-service eliminates the need for large upfront costs. It allows organisations to benefit from an OPEX-based solution and facilitates refresh cycles.

Examples of assets we can fund for private corporates



**IT, mobile, peripherals etc.**



**Wi-Fi, cloud, networks**



**Software, apps, services**



**Meeting room**



**Infrastructure, servers etc.**



**Security applications**



**AV, telecoms**



**Thermal tech**

+ delivery + warranty + insurance + maintenance  
+ collection + GDPR data wiping + recycling etc.

## As-a-service



**Spread costs**  
over time



**Align costs**  
with business use



**Single monthly fee**  
for entire project

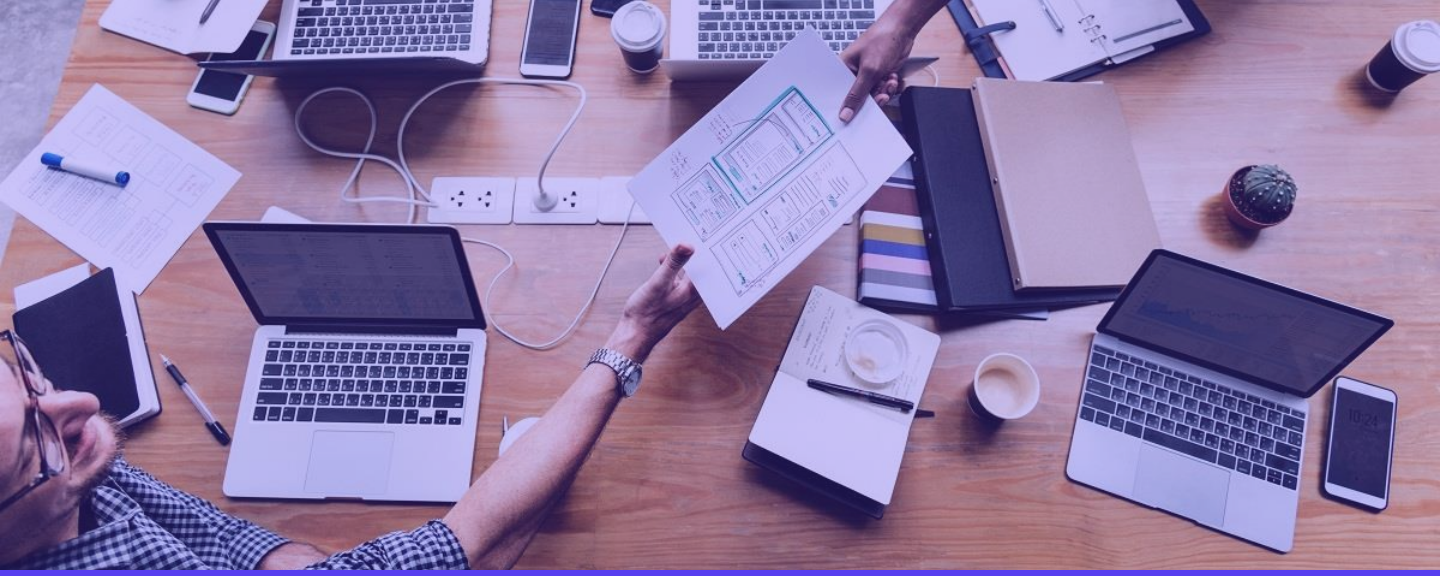


**Environmentally**  
sustainable

Econocom is an international provider of as-a-service solutions for corporate and public organisations. Econocom has more than 45 years' experience and employs 8,200 staff in 16 countries. Econocom is listed on the primary market of the Brussels stock exchange.

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## Transform your business with as-a-service models

**In these unprecedented times, our lives and the way we work are changing. Econocom helps you preserve your cash reserves and facilitates the deployment of thermal tech, sanitisation solutions and protective equipment to ensure your staff can get back to the office safely.**


Our COVID19 solutions:



Flexible facility to order equipment today and defer payment

You order and use equipment right away while deferring your first monthly payment until later in the year.


→ **Protect your cash reserves**



We buy back your newly acquired equipment to put cash back into your business.

Sell your assets to us and rent them back. You keep using the assets while releasing the cash previously tied up in them.

→ **Get an immediate cash injection**



Implement protective equipment in no time to protect your staff.

Get thermal scanners, sanitisation solutions, protective plastics etc. with support services wrapped up as a subscription.

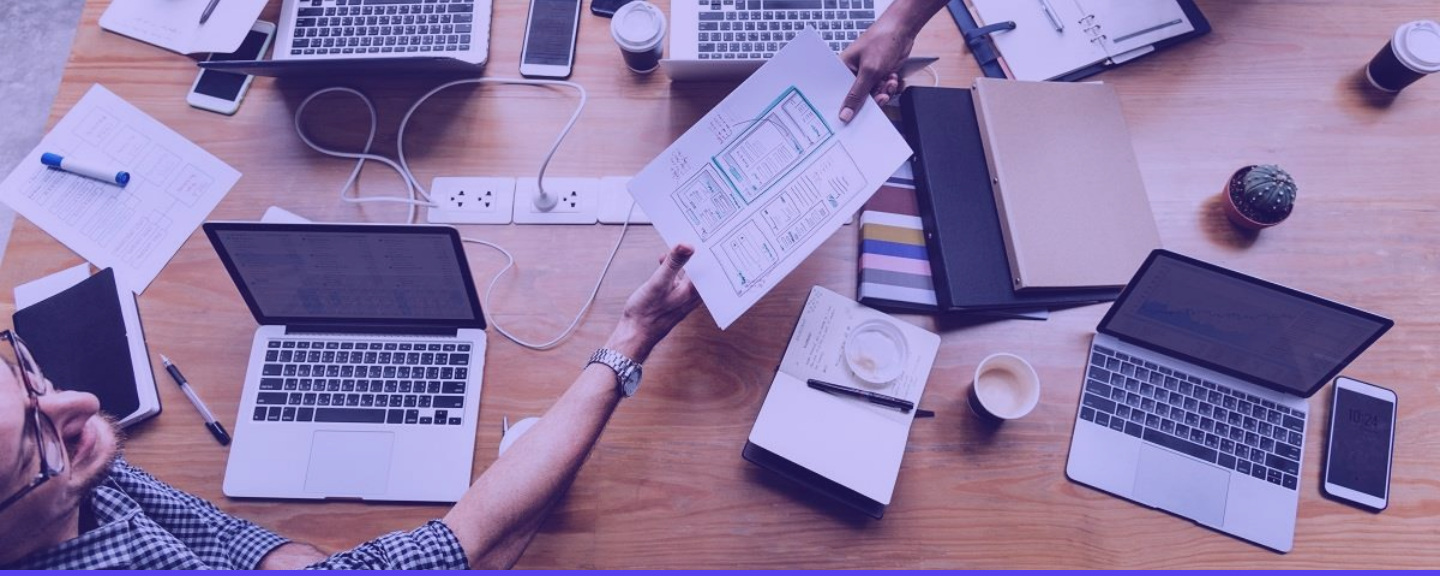
→ **Switch to OPEX**

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## Transform your business with as-a-service models

### Our references



### Econocom's key capabilities:



**45+ years' experience**



**More flexible than traditional banks**



**Lifecycle services expertise**



**Strong ecosystem**



**As-a-service & circular economy approach**



**Vendor agnostic**

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